

## DALLAS/FORT WORTH 2016



## AJ Barkley

AJ is currently an Associate Market Executive in Global Wealth Investments Management with Merrill Lynch in Dallas. Her prior role was the Area Executive for the DFW Metro in the Central Region which totals over 140 Financial Centers in the greater Dallas/ Fort Worth area. In her prior Area Executive role she has lead the Divestitures of Banking Centers across the Region. In that role she has developed with teammates a playbook for executing on highly effective divestitures for the enterprise. As an Area Executive, she develops and executes local strategies and tactics that increase customer engagement and relationship deepening within the context of market conditions, opportunities and risks.

Previously, she was the Associate Readiness Executive, Central Region. In this role she was a key stakeholder in helping to build and foster development for all Area/Market leaders in the Banking Center Channel. In addition, she influenced with impact new initiatives, business as usual performance, associate readiness, and resource management within the Central Region.

Additional roles include the Consumer Market Executive for the Metro Detroit Market which consisted of 45 Banking Centers. AJ has held many positions at Bank of America focused on performance improvements for our associates and our customers as Teller Process Executive, Problem Resolution Executive, National Contact Center Executive of 10 Model Consumer business which serviced thousands of customers daily.

A native of Temple Hills, Maryland, AJ is a graduate of Morgan State University. She holds a Bachelor of Science degree in Marketing and is a member of Delta Sigma Theta Sorority, Inc.

AJ is the Co Executive Sponsor of the Black Professional Group of North Dallas. She is active in her community by participating on the boards of Nancy Lieberman Foundation and Minnie's Food Pantry. Her passion is supporting those organizations that empower and improve opportunities for children and young adults. She and her husband have two sons and three daughters.